



Rachel Partington

A bit about me...

I started my career in retail over 15 years ago when I was headhunted to work as a Manager for WHSmith. It was during that time that I discovered my passion for developing others and moved into a training role supporting over 100 stores as well as the regional team. Since becoming a Training Consultant, I have had the opportunity to work with many individuals, businesses and industries with the sole purpose of improving ability

and capability through training, development and coaching. Clients have included local councils, hospitality, energy trading, engineering, construction and recruitment businesses. This variety has provided me with a wealth and breadth of experience and ideas when consulting with companies to support their training needs. To this day I continue to be passionate about helping people; whether that is to be a brilliant leader, work more effectively within their team or deliver outstanding service to their customers.

I take a personal, hands on approach to designing training, making sure that I fully understand the company culture and business needs by working alongside staff and teams.

When delivering training, I take time to understand the group to enable me to train on their level with comprehensive but practical transfer of knowledge skills and behaviours. It is important to me to connect with people in an engaging way, thereby helping them to absorb the learning and, as importantly, be able to translate this into real life situations back in their day job.

I thrive on watching others learn and being able to keep them energised throughout the course with plenty of relevant exercises and activities. These are always tailored to suit both their learning styles as well as their learning needs. What continues to motivate me is the feeling of helping others to stretch and grow.

Colleague view ↗

'Having worked with Rachel on several training and development projects I found her approach very refreshing, she actually listened to what was required, diagnosed and recommended what was required and as a result delivered solutions which actually were practical and made a real improvement in the way the business performed. The training sessions were relevant and engaging and therefore the "buy in" from the participants was obvious and immediate, I certainly will be choosing to work with her again'



RACHEL'S PROFESSIONAL TRAINING include:

Level A and B psychometric testing qualified

SOME PREVIOUS CLIENTS include:

- Whitbread
- National Skills Academy for Retail
- Compass Group
- Tesco
- B&Q
- Post Office Ltd
- Schuh
- Grosvenor Services

Client view ↗

"We were fortunate to have Rachel Partington has our lead consultant on a recent national development project. Rachel was proactive, professional and work in partnership with us. It was a good experience for the project owner, supporter, organiser and the delegates."

Grosvenor Services



clam under pressure,
organised, offered great
support and challenge,
original and creative
thinking to opportunities
and problems
Regional Director
Retail