



# Patrick Marr

We often find it's easier to describe someone else better than it is to find words for yourself, so I asked some colleagues how they would describe me to you, and this is what they said:

## Training style →



Patrick is a better facilitator than anyone I know, better at engaging a room of delegates, better at working out exactly what is going on and what the solution might be, better at telling really effective stories, better at... Just better! How does he do it - well he is always determined to give learners what it is they need, he will work with a team to find out what it is that will make the biggest difference and then deliver it there and then, fully formed and very effective.

Something else that I think is different to pretty much everyone else I have worked with is that fact that he has done it, been there, got the T-shirt etc. He has a huge back catalogue of personal leadership experience, plus observations and stories from working with hundreds of leadership teams in all sorts of businesses.

Combine these two factors together and you can imagine he is a remarkable trainer, facilitator or coach (don't get me started on how good a coach he is...) Ian Shreeve, Director Leading Edge.

## Client's view →

Patrick and Leading Edge aspire to be the Perfect Partner and in many ways that is what they are to me, I tend not to think of Patrick as a supplier, if I have a challenge on my agenda that is within his area I give him a call and we talk it through, invariably he comes back with a solution that just hits the spot!

I also like the fact that I can put Patrick in front of anyone in Mars and he will be credible, whether it's a senior director or a group of colleagues in one of our factories he will have a way of engaging them that is entirely appropriate. Lesley, Mars.



## Patrick as a person:

When I first met Patrick, I was struck by his inexhaustible sense of fun, optimism and energy. When you get to know him, you will, like me, find a strong foundation built on a congruent set of values. You will find it hard to resist being caught up in the momentum his dynamic and goal focussed approach to life and work creates. He is persistent in bringing out the best in any person and any situation. Patrick challenges my thinking, while creating an environment that is safe to risk making a change in.

Zelda Wilson, Director, Leading Edge.

I have held senior positions in blue chip retail businesses such as Littlewoods, Makro and B&Q within Operations and HR.

## PROFESSIONAL CREDENTIALS include:

- Part of the senior HR Team at B&Q who won the Gallup Q12 Global award for Employee Engagement
- At all levels of operational management, led teams from 5 to over 2000 people to high levels of engagement
- NLP Master Practitioner
- Executive Life Coach
- Accredited Insights Discovery practitioner

## PATRICK'S CLIENTS include:

Mars, Morrisons, B&Q, Hydrogen, Nestle, Redbull F1, Virgin Active and Peacocks.

He is persistent in bringing out the best in any person and any situation.